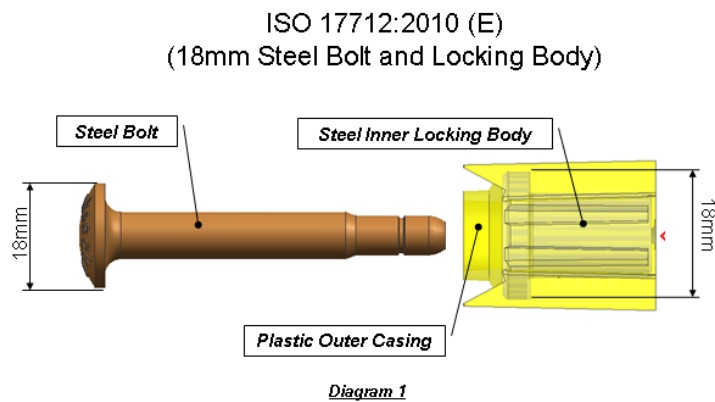


20 September 2010

Dear Valued Customer,

Please be aware that effective **1 March 2012** the current ISO mechanical seal standard (ISO PAS 17712) will be replaced with a new ISO seal standard – ISO IS 17712.

This new seal standard will include a tamper evidence requirement, associated test procedures and certifications. It will also require that the minimum diameter for metal components of bolt seals be 18 mm (See diagram 1). Because of copyright reasons we are unable to circulate the new standard.



APL will ensure that the seals it uses or distributes before the 1 March 2012 effective date will be compliant with this new standard. APL encourages customers to ensure their seal inventories do not include non-compliant seals after 1 March 2012.

Please note that this new ISO seal standard does not change the current U.S. mandate that all maritime cargo containers entering the U.S. be secured with a high-security ISO compliant seal.

Further, APL recommends that customers moving high value and/or sensitive cargo adopt an added level of security by using a theft deterrent barrier seal. These barrier seals are stronger, made of heavier metal and can be breached only by using industrial-strength power cutting tools. They exceed C-TPAT's minimum security criteria.

Use of barrier seals can reduce the possibility of:

- Cargo theft or tampering
- Unauthorized material being inserted into the container
- Delays that result when seals are missing or broken.

For more information about global security, please refer to the security section on our web site.

Sincerely,

Earl Agron
VP, Security and Environment
APL